

|  |       |       |       |       |       |        |       |       |
|--|-------|-------|-------|-------|-------|--------|-------|-------|
| SUZUKI<br>0AA(1)<br>DARK BLUE M2C<br>CN2000 PAGE 20        | ABP   | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q811E | 242.8 | 242.8 | 24.75 |       | 0.0    | 0.0   | 0.00  |
|  | Q110  | 246.7 | 3.9   | 0.40  |       | 0.0    | 0.0   | 0.00  |
|  | Q673  | 285.2 | 38.5  | 3.92  |       | 0.0    | 0.0   | 0.00  |
|  | Q766  | 344.9 | 59.7  | 6.09  |       | 0.0    | 0.0   | 0.00  |
|  | Q671  | 441.3 | 96.4  | 9.83  |       | 0.0    | 0.0   | 0.00  |
|  | Q190  | 587.7 | 146.4 | 14.92 |       | 0.0    | 0.0   | 0.00  |
|  | Q140  | 755.4 | 167.7 | 17.09 |       | 0.0    | 0.0   | 0.00  |
|  | Q065  | 981.0 | 225.6 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/11   |       |       |       |       |       |        |       |       |
| SUZUKI<br>0BK(1)<br>MEDIUM GRAY M2C<br>CN2000 PAGE 21      | ABP   | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q811J | 308.9 | 308.9 | 31.45 |       | 0.0    | 0.0   | 0.00  |
|  | Q766  | 311.9 | 3.0   | 0.31  |       | 0.0    | 0.0   | 0.00  |
|  | Q678  | 316.8 | 4.9   | 0.50  |       | 0.0    | 0.0   | 0.00  |
|  | Q140  | 365.8 | 49.0  | 4.99  |       | 0.0    | 0.0   | 0.00  |
|  | Q190  | 429.6 | 63.8  | 6.50  |       | 0.0    | 0.0   | 0.00  |
|  | Q160  | 584.5 | 154.9 | 15.77 |       | 0.0    | 0.0   | 0.00  |
|  | Q811E | 756.2 | 171.7 | 17.48 |       | 0.0    | 0.0   | 0.00  |
|  | Q065  | 982.1 | 225.9 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/11   |       |       |       |       |       |        |       |       |
| SUZUKI<br>0DE(1)<br>SATELLITE SILVER M2C<br>CN2000 PAGE 22 | ABP   | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q811J | 529.4 | 529.4 | 53.70 |       | 0.0    | 0.0   | 0.00  |
|  | Q140  | 537.3 | 7.9   | 0.80  |       | 0.0    | 0.0   | 0.00  |
|  | Q328  | 551.1 | 13.8  | 1.40  |       | 0.0    | 0.0   | 0.00  |
|  | Q190  | 598.4 | 47.3  | 4.80  |       | 0.0    | 0.0   | 0.00  |
|  | Q811B | 759.1 | 160.7 | 16.30 |       | 0.0    | 0.0   | 0.00  |
|  | Q065  | 985.8 | 226.7 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/07   |       |       |       |       |       |        |       |       |
| SUZUKI<br>0DE(2)<br>SATELLITE SILVER M2C<br>CN2000 PAGE 22 | ABP   | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q811M | 354.8 | 354.8 | 36.01 | 666   | 525.8  | 525.8 | 0.00  |
|  | Q279  | 355.7 | 0.9   | 0.09  | 537   | 528.0  | 2.2   | 0.00  |
|  | Q328  | 361.7 | 6.0   | 0.61  | 952   | 667.6  | 139.6 | 0.00  |
|  | Q190  | 474.0 | 112.3 | 11.40 | 777   | 890.1  | 222.5 | 0.00  |
|  | Q065  | 701.6 | 227.6 | 23.10 | 888DC | 946.2  | 56.1  | 0.00  |
|  | Q811J | 985.4 | 283.8 | 28.80 | 888DF | 1021.6 | 75.4  | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/07   |       |       |       |       |       |        |       |       |
| SUZUKI<br>0DG(1)<br>SATURN BLACK M,2C<br>CN2000 PAGE 23    | ABP   | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q140  | 312.3 | 312.3 | 31.88 | 400   | 731.2  | 731.2 | 71.99 |
|  | Q673  | 314.3 | 2.0   | 0.20  | 360   | 741.4  | 10.2  | 1.00  |
|  | Q766  | 330.0 | 15.7  | 1.60  | 666   | 756.4  | 15.0  | 1.48  |
|  | Q811J | 373.2 | 43.2  | 4.41  | 971   | 773.5  | 17.1  | 1.68  |
|  | Q190  | 424.3 | 51.1  | 5.22  | 342   | 818.4  | 44.9  | 4.42  |
|  | Q911M | 553.9 | 129.6 | 13.23 | 777   | 1011.9 | 193.5 | 19.05 |
|  | Q160  | 754.3 | 200.4 | 20.46 | 888DF | 1015.7 | 3.8   | 0.37  |
|  | Q065  | 979.6 | 225.3 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/17   |       |       |       |       |       |        |       |       |
| SUZUKI<br>0DG(2)<br>SATURN BLACK M,2C<br>CN2000 PAGE 51    | ABP   | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q140  | 372.5 | 372.5 | 37.86 |       | 0.0    | 0.0   | 0.00  |
|  | Q811M | 382.3 | 9.8   | 1.00  |       | 0.0    | 0.0   | 0.00  |
|  | Q811J | 409.0 | 26.7  | 2.71  |       | 0.0    | 0.0   | 0.00  |
|  | Q766  | 436.3 | 27.3  | 2.77  |       | 0.0    | 0.0   | 0.00  |
|  | Q550  | 467.2 | 30.9  | 3.14  |       | 0.0    | 0.0   | 0.00  |
|  | Q160  | 560.9 | 93.7  | 9.52  |       | 0.0    | 0.0   | 0.00  |
|  | Q190  | 757.7 | 196.8 | 20.00 |       | 0.0    | 0.0   | 0.00  |
|  | Q065  | 984.0 | 226.3 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2003/11/06   |       |       |       |       |       |        |       |       |

| SUZUKI          | NT | 積算  | 单品  | %    | NT | 積算     | 单品    | %     |
|-----------------|----|-----|-----|------|----|--------|-------|-------|
| 0FT(1)          |    | 0.0 | 0.0 | 0.00 |    | 862.1  | 862.1 | 81.15 |
| RADIANT RED P2C |    | 0.0 | 0.0 | 0.00 |    | 966.3  | 104.2 | 9.81  |
| CN2000 PAGE 24  |    | 0.0 | 0.0 | 0.00 |    | 1064.2 | 97.9  | 9.21  |
| FIRST LAYER     |    | 0.0 | 0.0 | 0.00 |    | 0.0    | 0.0   | 0.00  |
|                 |    | 0.0 | 0.0 | 0.00 |    | 0.0    | 0.0   | 0.00  |
|                 |    | 0.0 | 0.0 | 0.00 |    | 0.0    | 0.0   | 0.00  |
|                 |    | 0.0 | 0.0 | 0.00 |    | 0.0    | 0.0   | 0.00  |
|                 |    | 0.0 | 0.0 | 0.00 |    | 0.0    | 0.0   | 0.00  |

| SUZUKI          | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|-----------------|------------|-------|-------|-------|-------|--------|-------|-------|
| 0FT(1)          | Q922M      | 284.0 | 284.0 | 28.80 | 333PR | 375.7  | 375.7 | 36.25 |
| RADIANT RED P2C | Q140       | 286.9 | 2.9   | 0.29  | 333PG | 377.2  | 1.5   | 0.14  |
| CN2000 PAGE 24  | Q941M      | 306.7 | 19.8  | 2.01  | 400   | 387.6  | 10.4  | 1.00  |
| TOP LAYER       | Q271       | 354.0 | 47.3  | 4.80  | 00    | 408.7  | 21.1  | 2.04  |
|                 | Q235       | 434.8 | 80.8  | 8.19  | 777   | 667.8  | 259.1 | 25.00 |
|                 | Q726       | 518.6 | 83.8  | 8.50  | 527   | 1036.4 | 368.6 | 35.57 |
|                 | Q065       | 745.4 | 226.8 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|                 | Q190       | 986.0 | 240.6 | 24.40 |       | 0.0    | 0.0   | 0.00  |
|                 |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|                 | 2001/10/16 |       |       |       |       |        |       |       |

| SUZUKI          | ABP        | 積算    | 单品    | %     | BASE  | 積算    | 单品    | %     |
|-----------------|------------|-------|-------|-------|-------|-------|-------|-------|
| 0FT(2)          | Q065       | 228.9 | 228.9 | 23.15 | 333PR | 479.0 | 479.0 | 48.31 |
| RADIANT RED P2C | Q140       | 242.8 | 13.9  | 1.41  | 528   | 743.7 | 264.7 | 26.69 |
| CN2000 PAGE 24  | Q235       | 266.5 | 23.7  | 2.40  | 332VA | 870.6 | 126.9 | 12.80 |
|                 | Q239       | 294.3 | 27.8  | 2.81  | 360   | 926.2 | 55.6  | 5.61  |
|                 | Q811B      | 345.8 | 51.5  | 5.21  | 333PG | 960.9 | 34.7  | 3.50  |
|                 | Q271       | 558.8 | 213.0 | 21.54 | 400   | 977.7 | 16.8  | 1.69  |
|                 | Q922M      | 773.8 | 215.0 | 21.74 | 333M  | 991.6 | 13.9  | 1.40  |
|                 | Q975S      | 988.8 | 215.0 | 21.74 |       | 0.0   | 0.0   | 0.00  |
|                 |            | 0.0   | 0.0   | 0.00  |       |       |       |       |
|                 | 2001/09/07 |       |       |       |       |       |       |       |

| SUZUKI             | ACP        | 積算     | 单品    | %     | AWMM | 積算     | 单品    | %     |
|--------------------|------------|--------|-------|-------|------|--------|-------|-------|
| 0RA(1)             | A160       | 718.4  | 718.4 | 70.80 | 342  | 443.2  | 443.2 | 43.36 |
| OCEAN DARK BLUE 2C | A110       | 748.9  | 30.5  | 3.01  | 534  | 448.3  | 5.1   | 0.50  |
| CN2000 PAGE 25     | A277       | 823.9  | 75.0  | 7.39  | 00   | 477.8  | 29.5  | 2.89  |
|                    | A675       | 1014.7 | 190.8 | 18.80 | 575  | 716.9  | 239.1 | 23.39 |
|                    |            | 0.0    | 0.0   | 0.00  | 744  | 1022.2 | 305.3 | 29.87 |
|                    |            | 0.0    | 0.0   | 0.00  |      | 0.0    | 0.0   | 0.00  |
|                    |            | 0.0    | 0.0   | 0.00  |      | 0.0    | 0.0   | 0.00  |
|                    |            | 0.0    | 0.0   | 0.00  |      | 0.0    | 0.0   | 0.00  |
|                    |            | 0.0    | 0.0   | 0.00  |      |        |       |       |
|                    | 2002/07/23 |        |       |       |      |        |       |       |

| SUZUKI                | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %    |
|-----------------------|------------|-------|-------|-------|-------|--------|-------|------|
| 0VP(1)                | Q065       | 228.2 | 228.2 | 23.07 | 980   | 495.2  | 495.2 | 0.00 |
| DARK CLASSIC JADE P2C | Q564       | 289.5 | 61.3  | 6.20  | 332GA | 507.2  | 12.0  | 0.00 |
| CN2000 PAGE 26        | Q550       | 370.5 | 81.0  | 8.19  | 333P  | 523.4  | 16.2  | 0.00 |
|                       | Q678       | 464.4 | 93.9  | 9.49  | 777   | 634.5  | 111.1 | 0.00 |
|                       | Q140       | 606.7 | 142.3 | 14.39 | 577   | 752.5  | 118.0 | 0.00 |
|                       | Q911M      | 765.8 | 159.1 | 16.09 | 400   | 1020.9 | 268.4 | 0.00 |
|                       | Q190       | 989.1 | 223.3 | 22.58 |       | 0.0    | 0.0   | 0.00 |
|                       |            | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00 |
|                       |            | 0.0   | 0.0   | 0.00  |       |        |       |      |
|                       | 2001/09/11 |       |       |       |       |        |       |      |

| SUZUKI                | ABP        | 積算    | 单品    | %     | 積算  | 单品  | %    |
|-----------------------|------------|-------|-------|-------|-----|-----|------|
| 0VP(2)                | Q065       | 227.5 | 227.5 | 23.05 | 0.0 | 0.0 | 0.00 |
| DARK CLASSIC JADE P2C | Q328       | 245.3 | 17.8  | 1.80  | 0.0 | 0.0 | 0.00 |
| CN2000 PAGE 26        | Q678       | 294.7 | 49.4  | 5.01  | 0.0 | 0.0 | 0.00 |
|                       | Q726       | 369.9 | 75.2  | 7.62  | 0.0 | 0.0 | 0.00 |
|                       | Q140       | 506.4 | 136.5 | 13.83 | 0.0 | 0.0 | 0.00 |
|                       | Q911M      | 654.7 | 148.3 | 15.03 | 0.0 | 0.0 | 0.00 |
|                       | Q190       | 803.1 | 148.4 | 15.04 | 0.0 | 0.0 | 0.00 |
|                       | Q564       | 987.0 | 183.9 | 18.63 | 0.0 | 0.0 | 0.00 |
|                       |            | 0.0   | 0.0   | 0.00  |     |     |      |
|                       | 2001/10/15 |       |       |       |     |     |      |

|   |            |        |        |       |             |        |        |       |
|---|------------|--------|--------|-------|-------------|--------|--------|-------|
| SUZUKI<br>0VP(3)<br>DARK CLASSIC JADE P2C<br>CN2000 PAGE 26 | <b>ABP</b> | 積算     | 单品     | %     |             | 積算     | 单品     | %     |
|   | Q065       | 227.4  | 227.4  | 23.00 |             | 0.0    | 0.0    | 0.00  |
|   | Q725       | 243.2  | 15.8   | 1.60  |             | 0.0    | 0.0    | 0.00  |
|   | Q328       | 292.6  | 49.4   | 5.00  |             | 0.0    | 0.0    | 0.00  |
|   | Q673       | 387.6  | 95.0   | 9.61  |             | 0.0    | 0.0    | 0.00  |
|   | Q911M      | 516.1  | 128.5  | 13.00 |             | 0.0    | 0.0    | 0.00  |
|   | Q564       | 660.4  | 144.3  | 14.59 |             | 0.0    | 0.0    | 0.00  |
|   | Q140       | 808.7  | 148.3  | 15.00 |             | 0.0    | 0.0    | 0.00  |
|   | Q190       | 988.7  | 180.0  | 18.21 |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2001/10/12  |            |        |        |       |             |        |        |       |
| SUZUKI<br>0VP(4)<br>DARK CLASSIC JADE P2C<br>CN2000 PAGE 27 | <b>ABP</b> | 積算     | 单品     | %     |             | 積算     | 单品     | %     |
|   | Q550       | 244.2  | 244.2  | 24.63 |             | 0.0    | 0.0    | 0.00  |
|   | Q160       | 269.0  | 24.8   | 2.50  |             | 0.0    | 0.0    | 0.00  |
|   | Q140       | 334.6  | 65.6   | 6.62  |             | 0.0    | 0.0    | 0.00  |
|   | Q652       | 408.0  | 73.4   | 7.40  |             | 0.0    | 0.0    | 0.00  |
|   | Q725       | 490.4  | 82.4   | 8.31  |             | 0.0    | 0.0    | 0.00  |
|   | Q911M      | 609.5  | 119.1  | 12.01 |             | 0.0    | 0.0    | 0.00  |
|   | Q190       | 763.4  | 153.9  | 15.52 |             | 0.0    | 0.0    | 0.00  |
|   | Q065       | 991.4  | 228.0  | 23.00 |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2001/10/12  |            |        |        |       |             |        |        |       |
| SUZUKI<br>14G(1)<br>ST. GERMAINE RED<br>CN2000 PAGE 28      | <b>ACP</b> | 積算     | 单品     | %     |             | 積算     | 单品     | %     |
|   | A235       | 558.5  | 558.5  | 53.37 |             | 0.0    | 0.0    | 0.00  |
|   | A160       | 568.4  | 9.9    | 0.95  |             | 0.0    | 0.0    | 0.00  |
|   | A273       | 596.7  | 28.3   | 2.70  |             | 0.0    | 0.0    | 0.00  |
|   | A110       | 649.1  | 52.4   | 5.01  |             | 0.0    | 0.0    | 0.00  |
|   | A452       | 835.7  | 186.6  | 17.83 |             | 0.0    | 0.0    | 0.00  |
|   | A275       | 1046.4 | 210.7  | 20.14 |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2001/06/18  |            |        |        |       |             |        |        |       |
| SUZUKI<br>1VN(1)<br>MERCURY SILVER M2C<br>CN2000 PAGE 29    | <b>ABP</b> | 積算     | 单品     | %     | <b>AWMM</b> | 積算     | 单品     | %     |
|   | Q911M      | 315.6  | 315.6  | 32.24 | 666         | 743.3  | 743.3  | 72.64 |
|   | Q452       | 316.2  | 0.6    | 0.06  | 379         | 752.7  | 9.4    | 0.92  |
|   | Q652       | 317.8  | 1.6    | 0.16  | 00          | 770.6  | 17.9   | 1.75  |
|   | Q195       | 320.4  | 2.6    | 0.27  | 777         | 837.4  | 66.8   | 6.53  |
|   | Q190       | 369.3  | 48.9   | 4.99  | 888DF       | 855.6  | 18.2   | 1.78  |
|   | Q811E      | 470.8  | 101.5  | 10.37 | 888C        | 883.3  | 27.7   | 2.71  |
|   | Q065       | 696.0  | 225.2  | 23.00 | 888DC       | 1023.3 | 140.0  | 13.68 |
|   | Q811P      | 979.0  | 283.0  | 28.91 |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2003/12/09  |            |        |        |       |             |        |        |       |
| SUZUKI<br>26U(1)<br>SUPERIOR WHITE<br>CN2000 PAGE 30        | <b>ACP</b> | 積算     | 单品     | %     | <b>AWMM</b> | 積算     | 单品     | %     |
|   | A110       | 1356.5 | 1356.5 | 98.55 | 098         | 1155.3 | 1155.3 | 99.18 |
|   | A565       | 1357.5 | 1.0    | 0.07  | 732         | 1155.9 | 0.6    | 0.05  |
|   | A432       | 1366.5 | 9.0    | 0.65  | 744         | 1158.7 | 2.8    | 0.24  |
|   | A160       | 1376.5 | 10.0   | 0.73  | 558         | 1164.8 | 6.1    | 0.52  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2001/06/21  |            |        |        |       |             |        |        |       |
| SUZUKI<br>38B(1)<br>CHARCOAL GRAY M2C<br>CN2000 PAGE 31     | <b>ABP</b> | 積算     | 单品     | %     |             | 積算     | 单品     | %     |
|   | Q811R      | 284.3  | 284.3  | 29.05 |             | 0.0    | 0.0    | 0.00  |
|   | Q725       | 296.0  | 11.7   | 1.20  |             | 0.0    | 0.0    | 0.00  |
|   | Q190       | 317.4  | 21.4   | 2.19  |             | 0.0    | 0.0    | 0.00  |
|   | Q678       | 373.9  | 56.5   | 5.77  |             | 0.0    | 0.0    | 0.00  |
|   | Q140       | 436.2  | 62.3   | 6.37  |             | 0.0    | 0.0    | 0.00  |
|   | Q160       | 560.8  | 124.6  | 12.73 |             | 0.0    | 0.0    | 0.00  |
|   | Q811P      | 753.6  | 192.8  | 19.70 |             | 0.0    | 0.0    | 0.00  |
|   | Q065       | 978.7  | 225.1  | 23.00 |             | 0.0    | 0.0    | 0.00  |
|   |            | 0.0    | 0.0    | 0.00  |             |        |        |       |
| 2001/09/11  |            |        |        |       |             |        |        |       |

|  |            |       |       |       |       |        |       |       |
|--|------------|-------|-------|-------|-------|--------|-------|-------|
| SUZUKI<br>38B(2)<br>CHARCOAL GRAY M2C<br>CN2000 PAGE 31  | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q811R      | 243.9 | 243.9 | 24.96 | 400   | 345.7  | 345.7 | 33.98 |
|  | Q725       | 255.6 | 11.7  | 1.20  | 534   | 511.5  | 165.8 | 16.30 |
|  | Q190       | 293.7 | 38.1  | 3.90  | 744   | 723.4  | 211.9 | 20.83 |
|  | Q140       | 343.5 | 49.8  | 5.10  | 666   | 958.6  | 235.2 | 23.12 |
|  | Q678       | 395.2 | 51.7  | 5.29  | 888DF | 968.7  | 10.1  | 0.99  |
|  | Q811P      | 567.9 | 172.7 | 17.68 | 888DC | 1017.4 | 48.7  | 4.79  |
|  | Q160       | 752.3 | 184.4 | 18.87 |       | 0.0    | 0.0   | 0.00  |
|  | Q065       | 977.0 | 224.7 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2001/09/11 |       |       |       |       |        |       |       |
| SUZUKI<br>38B(3)<br>CHARCOAL GRAY M2C<br>CN2000 PAGE 31  | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q811R      | 252.9 | 252.9 | 25.93 | 400   | 391.0  | 391.0 | 38.44 |
|  | Q725       | 264.7 | 11.8  | 1.21  | 954   | 440.4  | 49.4  | 4.86  |
|  | Q190       | 299.8 | 35.1  | 3.60  | 777   | 497.9  | 57.5  | 5.65  |
|  | Q678       | 343.8 | 44.0  | 4.51  | 575   | 564.8  | 66.9  | 6.58  |
|  | Q140       | 393.6 | 49.8  | 5.11  | 744   | 739.2  | 174.4 | 17.15 |
|  | Q811P      | 565.5 | 171.9 | 17.63 | 666   | 961.6  | 222.4 | 21.86 |
|  | Q160       | 751.0 | 185.5 | 19.02 | 888CC | 978.9  | 17.3  | 1.70  |
|  | Q065       | 975.3 | 224.3 | 23.00 | 888DC | 1017.2 | 38.3  | 3.77  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2001/09/11 |       |       |       |       |        |       |       |
| SUZUKI<br>Y26(1)<br>WARM SILVER,M,2C<br>CN2000 PAGE 32   | ABP        | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q811J      | 487.9 | 487.9 | 49.46 |       | 0.0    | 0.0   | 0.00  |
|  | Q271       | 492.8 | 4.9   | 0.50  |       | 0.0    | 0.0   | 0.00  |
|  | Q140       | 503.7 | 10.9  | 1.11  |       | 0.0    | 0.0   | 0.00  |
|  | Q190       | 526.4 | 22.7  | 2.30  |       | 0.0    | 0.0   | 0.00  |
|  | Q436       | 604.5 | 78.1  | 7.92  |       | 0.0    | 0.0   | 0.00  |
|  | Q811B      | 759.5 | 155.0 | 15.71 |       | 0.0    | 0.0   | 0.00  |
|  | Q065       | 986.4 | 226.9 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2001/09/07 |       |       |       |       |        |       |       |
| SUZUKI<br>Y29(1)<br>SCUBA BLUE,M,2C<br>CN2000 PAGE 33    | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q065       | 224.2 | 224.2 | 23.00 | 342   | 568.0  | 568.0 | 55.62 |
|  | Q811B      | 242.2 | 18.0  | 1.85  | 360   | 572.4  | 4.4   | 0.43  |
|  | Q811J      | 286.0 | 43.8  | 4.49  | 666   | 616.9  | 44.5  | 4.36  |
|  | Q160       | 415.9 | 129.9 | 13.32 | 744   | 720.5  | 103.6 | 10.14 |
|  | Q190       | 562.1 | 146.2 | 15.00 | 777   | 830.8  | 110.3 | 10.80 |
|  | Q766       | 750.7 | 188.6 | 19.35 | 971   | 1010.1 | 179.3 | 17.56 |
|  | Q652       | 974.9 | 224.2 | 23.00 | 888MS | 1021.2 | 11.1  | 1.09  |
|  |            | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2006/06/12 |       |       |       |       |        |       |       |
| SUZUKI<br>Z2A(1)<br>Bordeaux Red P.2c<br>CN2000 PAGE 52  | ABP        | 積算    | 单品    | %     |       | 積算     | 单品    | %     |
|  | Q922M      | 358.9 | 358.9 | 36.58 |       | 0.0    | 0.0   | 0.00  |
|  | Q811J      | 398.2 | 39.3  | 4.01  |       | 0.0    | 0.0   | 0.00  |
|  | Q140       | 446.6 | 48.4  | 4.93  |       | 0.0    | 0.0   | 0.00  |
|  | Q190       | 495.6 | 49.0  | 4.99  |       | 0.0    | 0.0   | 0.00  |
|  | Q271       | 547.3 | 51.7  | 5.27  |       | 0.0    | 0.0   | 0.00  |
|  | Q725       | 604.3 | 57.0  | 5.81  |       | 0.0    | 0.0   | 0.00  |
|  | Q279       | 755.5 | 151.2 | 15.41 |       | 0.0    | 0.0   | 0.00  |
|  | Q065       | 981.2 | 225.7 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2003/12/03 |       |       |       |       |        |       |       |
| SUZUKI<br>Z2S(1)<br>SILKY SILVER M.,2C<br>CN2000 PAGE 34 | ABP        | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q811J      | 510.3 | 510.3 | 51.83 | 666   | 744.9  | 744.9 | 72.91 |
|  | Q110       | 515.2 | 4.9   | 0.50  | 00    | 748.9  | 4.0   | 0.39  |
|  | Q436       | 520.2 | 5.0   | 0.51  | 579   | 760.2  | 11.3  | 1.11  |
|  | Q190       | 588.3 | 68.1  | 6.92  | 777   | 835.4  | 75.2  | 7.36  |
|  | Q811E      | 758.1 | 169.8 | 17.25 | 888DF | 1021.7 | 186.3 | 18.23 |
|  | Q065       | 984.6 | 226.5 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|  |            | 0.0   | 0.0   | 0.00  |       |        |       |       |
|  | 2001/09/17 |       |       |       |       |        |       |       |

|   |       |       |       |       |       |        |       |       |
|---|-------|-------|-------|-------|-------|--------|-------|-------|
| SUZUKI<br>Z2S(2)<br>SILKY SILVER M,2C<br>CN2000 PAGE 42   | ABP   | 積算    | 単品    | %     | AWMM  | 積算     | 単品    | %     |
|   | Q811E | 610.6 | 610.6 | 61.95 | 666   | 758.0  | 758.0 | 0.00  |
|   | Q065  | 837.2 | 226.6 | 22.99 | 00    | 763.0  | 5.0   | 0.00  |
|   | Q811M | 944.0 | 106.8 | 10.84 | 379   | 768.8  | 5.8   | 0.00  |
|   | Q190  | 977.4 | 33.4  | 3.39  | 360   | 781.6  | 12.8  | 0.00  |
|   | Q436  | 985.6 | 8.2   | 0.83  | 777   | 832.7  | 51.1  | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  | 888C  | 883.8  | 51.1  | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  | 888DF | 934.9  | 51.1  | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  | 888DC | 1022.2 | 87.3  | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2002/05/09  |       |       |       |       |       |        |       |       |
| SUZUKI<br>Z2U(1)<br>CAT'S EYE BLUE,2C<br>CN2000 PAGE 35   | ABP   | 積算    | 単品    | %     | AWMM  | 積算     | 単品    | %     |
|   | Q190  | 230.0 | 230.0 | 23.53 | 342   | 378.5  | 378.5 | 37.04 |
|   | Q195  | 252.5 | 22.5  | 2.30  | 666   | 410.0  | 31.5  | 3.08  |
|   | Q725  | 292.7 | 40.2  | 4.11  | 744   | 481.8  | 71.8  | 7.03  |
|   | Q811J | 356.3 | 63.6  | 6.51  | 971   | 570.2  | 88.4  | 8.65  |
|   | Q766  | 436.5 | 80.2  | 8.20  | 777   | 779.7  | 209.5 | 20.50 |
|   | Q160  | 532.5 | 96.0  | 9.82  | 534   | 1014.1 | 234.4 | 22.94 |
|   | Q673  | 752.7 | 220.2 | 22.53 | 888C  | 1022.0 | 7.9   | 0.77  |
|   | Q065  | 977.5 | 224.8 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/17  |       |       |       |       |       |        |       |       |
| SUZUKI<br>Z2Z(1)<br>PLANET GOLD M.,2C<br>CN2000 PAGE 36   | ABP   | 積算    | 単品    | %     |       | 積算     | 単品    | %     |
|   | Q811E | 431.7 | 431.7 | 43.75 |       | 0.0    | 0.0   | 0.00  |
|   | Q431  | 439.7 | 8.0   | 0.81  |       | 0.0    | 0.0   | 0.00  |
|   | Q190  | 511.8 | 72.1  | 7.31  |       | 0.0    | 0.0   | 0.00  |
|   | Q436  | 599.7 | 87.9  | 8.91  |       | 0.0    | 0.0   | 0.00  |
|   | Q811J | 759.8 | 160.1 | 16.23 |       | 0.0    | 0.0   | 0.00  |
|   | Q065  | 986.7 | 226.9 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2001/09/17  |       |       |       |       |       |        |       |       |
| SUZUKI<br>Z2Z(2)<br>PLANET GOLD M.,2C<br>CN2000 PAGE 53   | ABP   | 積算    | 単品    | %     | AWMM  | 積算     | 単品    | %     |
|   | Q811J | 338.5 | 338.5 | 34.31 | 666   | 642.2  | 642.2 | 62.92 |
|   | Q550  | 339.6 | 1.1   | 0.11  | 400   | 644.1  | 1.9   | 0.19  |
|   | Q431  | 348.8 | 9.2   | 0.93  | 267   | 668.2  | 24.1  | 2.36  |
|   | Q328  | 363.2 | 14.4  | 1.46  | 777   | 756.7  | 88.5  | 8.67  |
|   | Q190  | 442.1 | 78.9  | 8.00  | 952   | 860.2  | 103.5 | 10.14 |
|   | Q811M | 594.4 | 152.3 | 15.44 | 888CC | 863.0  | 2.8   | 0.27  |
|   | Q811E | 759.7 | 165.3 | 16.75 | 888DC | 917.4  | 54.4  | 5.33  |
|   | Q065  | 986.6 | 226.9 | 23.00 | 888DF | 1020.7 | 103.3 | 10.12 |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2005/03/18  |       |       |       |       |       |        |       |       |
| SUZUKI<br>Z4A(1)<br>Sky Blue M.2c<br>CN2000 PAGE 54       | ABP   | 積算    | 単品    | %     | AWMM  | 積算     | 単品    | %     |
|   | Q964F | 305.1 | 305.1 | 30.93 | 666   | 560.6  | 560.6 | 54.71 |
|   | Q726  | 316.6 | 11.5  | 1.17  | 360   | 591.8  | 31.2  | 3.04  |
|   | Q436  | 336.6 | 20.0  | 2.03  | 334WB | 652.3  | 60.5  | 5.90  |
|   | Q673  | 360.3 | 23.7  | 2.40  | 971   | 723.5  | 71.2  | 6.95  |
|   | Q678  | 429.1 | 68.8  | 6.97  | 575   | 884.6  | 161.1 | 15.72 |
|   | Q811M | 532.7 | 103.6 | 10.50 | 888DC | 1024.7 | 140.1 | 13.67 |
|   | Q811J | 759.6 | 226.9 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|   | Q065  | 986.4 | 226.8 | 22.99 |       | 0.0    | 0.0   | 0.00  |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2004/04/02  |       |       |       |       |       |        |       |       |
| SUZUKI<br>Z6B(1)<br>REDDISH SILVER M,2C<br>CN2000 PAGE 55 | ABP   | 積算    | 単品    | %     | AWMM  | 積算     | 単品    | %     |
|   | Q941M | 250.8 | 250.8 | 25.45 | 666   | 413.9  | 413.9 | 40.50 |
|   | Q325  | 255.2 | 4.4   | 0.45  | 342   | 414.3  | 0.4   | 0.04  |
|   | Q328  | 261.2 | 6.0   | 0.61  | 952   | 444.8  | 30.5  | 2.98  |
|   | Q922M | 331.5 | 70.3  | 7.13  | 599   | 530.2  | 85.4  | 8.36  |
|   | Q833G | 411.7 | 80.2  | 8.14  | 777   | 618.7  | 88.5  | 8.66  |
|   | Q190  | 552.2 | 140.5 | 14.26 | 973   | 918.6  | 299.9 | 29.34 |
|   | Q811J | 758.9 | 206.7 | 20.97 | 888DC | 967.3  | 48.7  | 4.76  |
|   | Q065  | 985.6 | 226.7 | 23.00 | 888DF | 1022.1 | 54.8  | 5.36  |
|   |       | 0.0   | 0.0   | 0.00  |       |        |       |       |
| 2003/02/20  |       |       |       |       |       |        |       |       |



|  |       |        |       |       |       |        |       |       |
|--|-------|--------|-------|-------|-------|--------|-------|-------|
| SUZUKI<br>ZE9(1)<br>LAKE BLUE P,M,2C<br>CN2000 PAGE 43   | ABP   | 積算     | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q941M | 290.2  | 290.2 | 29.46 | 666   | 235.1  | 235.1 | 22.89 |
|  | Q140  | 299.9  | 9.7   | 0.98  | 357   | 241.7  | 6.6   | 0.64  |
|  | Q726  | 318.3  | 18.4  | 1.87  | 333PG | 313.6  | 71.9  | 7.00  |
|  | Q652  | 348.1  | 29.8  | 3.03  | 777   | 416.3  | 102.7 | 10.00 |
|  | Q190  | 415.0  | 66.9  | 6.79  | 534   | 529.6  | 113.3 | 11.03 |
|  | Q195  | 485.6  | 70.6  | 7.17  | 101   | 737.2  | 207.6 | 20.21 |
|  | Q065  | 712.2  | 226.6 | 23.01 | 973   | 968.4  | 231.2 | 22.51 |
|  | Q811J | 985.0  | 272.8 | 27.70 | 888DF | 1027.2 | 58.8  | 5.72  |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2002/12/05   |       |        |       |       |       |        |       |       |
| SUZUKI<br>ZE9(2)<br>LAKE BLUE P,M,2C<br>CN2000 PAGE 58   | ABP   | 積算     | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|  | Q195  | 259.9  | 259.9 | 26.42 | 101   | 452.4  | 452.4 | 44.02 |
|  | Q671  | 276.9  | 17.0  | 1.73  | 980   | 459.8  | 7.4   | 0.72  |
|  | Q673  | 296.7  | 19.8  | 2.01  | 00    | 478.8  | 19.0  | 1.85  |
|  | Q726  | 317.0  | 20.3  | 2.06  | 400   | 525.8  | 47.0  | 4.57  |
|  | Q160  | 347.0  | 30.0  | 3.05  | 777   | 593.0  | 67.2  | 6.54  |
|  | Q811J | 544.7  | 197.7 | 20.10 | 534   | 700.6  | 107.6 | 10.47 |
|  | Q811E | 757.5  | 212.8 | 21.63 | 666   | 962.2  | 261.6 | 25.46 |
|  | Q065  | 983.8  | 226.3 | 23.00 | 888DF | 1027.6 | 65.4  | 6.36  |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2004/09/13   |       |        |       |       |       |        |       |       |
| SUZUKI<br>ZE9(3)<br>LAKE BLUE P,M,2C<br>CN2000 PAGE      | ABP   | 積算     | 单品    | %     | 積算    | 单品     | %     |       |
|  | Q195  | 277.9  | 277.9 | 28.24 | 0.0   | 0.0    | 0.00  |       |
|  | Q673  | 293.7  | 15.8  | 1.61  | 0.0   | 0.0    | 0.00  |       |
|  | Q671  | 311.9  | 18.2  | 1.85  | 0.0   | 0.0    | 0.00  |       |
|  | Q726  | 331.1  | 19.2  | 1.95  | 0.0   | 0.0    | 0.00  |       |
|  | Q160  | 357.6  | 26.5  | 2.69  | 0.0   | 0.0    | 0.00  |       |
|  | Q811J | 550.3  | 192.7 | 19.59 | 0.0   | 0.0    | 0.00  |       |
|  | Q811E | 757.6  | 207.3 | 21.07 | 0.0   | 0.0    | 0.00  |       |
|  | Q065  | 983.9  | 226.3 | 23.00 | 0.0   | 0.0    | 0.00  |       |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2005/09/30   |       |        |       |       |       |        |       |       |
| SUZUKI<br>ZEC(1)<br>Lagoon Turquoise.M.2c<br>CN2000 PAGE | ABP   | 積算     | 单品    | %     | 積算    | 单品     | %     |       |
|  | Q811J | 340.5  | 340.5 | 34.74 | 0.0   | 0.0    | 0.00  |       |
|  | Q726  | 343.5  | 3.0   | 0.31  | 0.0   | 0.0    | 0.00  |       |
|  | Q439  | 360.0  | 16.5  | 1.68  | 0.0   | 0.0    | 0.00  |       |
|  | Q195  | 380.0  | 20.0  | 2.04  | 0.0   | 0.0    | 0.00  |       |
|  | Q190  | 478.0  | 98.0  | 10.00 | 0.0   | 0.0    | 0.00  |       |
|  | Q671  | 580.1  | 102.1 | 10.42 | 0.0   | 0.0    | 0.00  |       |
|  | Q941M | 754.6  | 174.5 | 17.81 | 0.0   | 0.0    | 0.00  |       |
|  | Q065  | 980.0  | 225.4 | 23.00 | 0.0   | 0.0    | 0.00  |       |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2006/12/19   |       |        |       |       |       |        |       |       |
| SUZUKI<br>ZED(1)<br>Mysterious Viol.P.2c<br>CN2000 PAGE  | ABP   | 積算     | 单品    | %     | 積算    | 单品     | %     |       |
|  | Q065  | 222.2  | 222.2 | 23.00 | 0.0   | 0.0    | 0.00  |       |
|  | Q452  | 225.5  | 3.3   | 0.34  | 0.0   | 0.0    | 0.00  |       |
|  | Q975S | 266.3  | 40.8  | 4.22  | 0.0   | 0.0    | 0.00  |       |
|  | Q923H | 331.5  | 65.2  | 6.75  | 0.0   | 0.0    | 0.00  |       |
|  | Q190  | 421.2  | 89.7  | 9.28  | 0.0   | 0.0    | 0.00  |       |
|  | Q925M | 584.4  | 163.2 | 16.89 | 0.0   | 0.0    | 0.00  |       |
|  | Q140  | 763.9  | 179.5 | 18.58 | 0.0   | 0.0    | 0.00  |       |
|  | Q961H | 966.2  | 202.3 | 20.94 | 0.0   | 0.0    | 0.00  |       |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2007/07/23   |       |        |       |       |       |        |       |       |
| SUZUKI<br>ZFB(1)<br>Lime Green M.2C<br>CN2000 PAGE       | ABP   | 積算     | 单品    | %     | 積算    | 单品     | %     |       |
|  | Q811J | 438.3  | 438.3 | 43.48 | 0.0   | 0.0    | 0.00  |       |
|  | Q673  | 442.3  | 4.0   | 0.40  | 0.0   | 0.0    | 0.00  |       |
|  | Q431  | 450.3  | 8.0   | 0.79  | 0.0   | 0.0    | 0.00  |       |
|  | Q439  | 474.2  | 23.9  | 2.37  | 0.0   | 0.0    | 0.00  |       |
|  | Q455  | 560.9  | 86.7  | 8.60  | 0.0   | 0.0    | 0.00  |       |
|  | Q914C | 655.6  | 94.7  | 9.39  | 0.0   | 0.0    | 0.00  |       |
|  | Q110  | 776.2  | 120.6 | 11.96 | 0.0   | 0.0    | 0.00  |       |
|  | Q065  | 1008.0 | 231.8 | 23.00 | 0.0   | 0.0    | 0.00  |       |
|  |       | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2008/01/25   |       |        |       |       |       |        |       |       |

|                            |  | ABP     | 積算     | 単品    | %     |       | 積算     | 単品    | %     |
|----------------------------|--|---------|--------|-------|-------|-------|--------|-------|-------|
| <b>SUZUKI</b>              |  | Q110    | 547.2  | 547.2 | 51.87 |       | 0.0    | 0.0   | 0.00  |
| <b>ZGF(1)</b>              |  | Q140    | 549.8  | 2.6   | 0.25  |       | 0.0    | 0.0   | 0.00  |
| <b>Milktea Beige M.2c</b>  |  | Q271    | 553.3  | 3.5   | 0.33  |       | 0.0    | 0.0   | 0.00  |
| CN2000 PAGE                |  | Q436    | 569.3  | 16.0  | 1.52  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q437    | 603.8  | 34.5  | 3.27  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q811J   | 687.5  | 83.7  | 7.93  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q811M   | 812.3  | 124.8 | 11.83 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q065    | 1055.0 | 242.7 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2007/06/27                 |  |         |        |       |       |       |        |       |       |
|                            |  | ABP     | 積算     | 単品    | %     |       | 積算     | 単品    | %     |
| <b>SUZUKI</b>              |  | Q941H   | 353.4  | 353.4 | 36.84 |       | 0.0    | 0.0   | 0.00  |
| <b>ZHY(1)</b>              |  | Q439    | 378.8  | 25.4  | 2.65  |       | 0.0    | 0.0   | 0.00  |
| <b>Spark Black P,2C</b>    |  | Q190    | 407.6  | 28.8  | 3.00  |       | 0.0    | 0.0   | 0.00  |
| CN2000 PAGE                |  | Q673    | 482.6  | 75.0  | 7.82  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q065    | 703.3  | 220.7 | 23.01 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q140    | 959.3  | 256.0 | 26.69 |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       | 0.0    | 0.0   | 0.00  |
| 2007/07/05                 |  |         |        |       |       |       |        |       |       |
|                            |  | ABP     | 積算     | 単品    | %     | AWMM  | 積算     | 単品    | %     |
| <b>SUZUKI</b>              |  | Q140    | 251.6  | 251.6 | 25.54 | 400   | 743.4  | 743.4 | 73.07 |
| <b>ZJ3(1)</b>              |  | Q348    | 255.4  | 3.8   | 0.39  | 971   | 745.6  | 2.2   | 0.22  |
| <b>BLUEISH BLACK-PM,2C</b> |  | Q726    | 268.0  | 12.6  | 1.28  | 334WB | 754.5  | 8.9   | 0.87  |
| CN2000 PAGE 59             |  | Q954S   | 298.2  | 30.2  | 3.07  | 332YA | 783.8  | 29.3  | 2.88  |
|                            |  | Q914F   | 356.0  | 57.8  | 5.87  | 332BA | 851.9  | 68.1  | 6.69  |
|                            |  | Q964F   | 532.1  | 176.1 | 17.87 | 980   | 1017.4 | 165.5 | 16.27 |
|                            |  | Q190    | 758.6  | 226.5 | 22.99 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q065    | 985.2  | 226.6 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2003/02/28                 |  |         |        |       |       |       |        |       |       |
|                            |  | ABP     | 積算     | 単品    | %     |       | 積算     | 単品    | %     |
| <b>SUZUKI</b>              |  | Q140    | 297.0  | 297.0 | 30.41 |       | 0.0    | 0.0   | 0.00  |
| <b>ZJ3(2)</b>              |  | Q671    | 299.4  | 2.4   | 0.25  |       | 0.0    | 0.0   | 0.00  |
| <b>BLUEISH BLACK-PM,2C</b> |  | Q726    | 311.2  | 11.8  | 1.21  |       | 0.0    | 0.0   | 0.00  |
| CN2000 PAGE                |  | Q954S   | 346.5  | 35.3  | 3.61  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q914F   | 417.3  | 70.8  | 7.25  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q191    | 535.1  | 117.8 | 12.06 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q964F   | 752.0  | 216.9 | 22.21 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q065    | 976.7  | 224.7 | 23.01 |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2007/10/09                 |  |         |        |       |       |       |        |       |       |
|                            |  | ABP     | 積算     | 単品    | %     |       | 積算     | 単品    | %     |
| <b>SUZUKI</b>              |  | SEC6723 | 451.2  | 451.2 | 46.52 |       | 0.0    | 0.0   | 0.00  |
| <b>ZJ7(1)</b>              |  | Q678    | 462.5  | 11.3  | 1.16  |       | 0.0    | 0.0   | 0.00  |
| <b>MAZIORA SAPP-P,M,2C</b> |  | Q914C   | 485.1  | 22.6  | 2.33  |       | 0.0    | 0.0   | 0.00  |
| CN2000 PAGE 44             |  | Q726    | 507.7  | 22.6  | 2.33  |       | 0.0    | 0.0   | 0.00  |
| <b>CHROMAFLAIR</b>         |  | Q160    | 532.5  | 24.8  | 2.56  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q140    | 566.4  | 33.9  | 3.49  |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q190    | 746.9  | 180.5 | 18.61 |       | 0.0    | 0.0   | 0.00  |
|                            |  | Q065    | 970.0  | 223.1 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2004/01/26                 |  |         |        |       |       |       |        |       |       |
|                            |  | ABP     | 積算     | 単品    | %     | AWMM  | 積算     | 単品    | %     |
| <b>SUZUKI</b>              |  | Q954S   | 281.7  | 281.7 | 28.51 | 666   | 484.0  | 484.0 | 47.11 |
| <b>ZJ9(1)</b>              |  | Q271    | 284.5  | 2.8   | 0.28  | 527   | 492.6  | 8.6   | 0.84  |
| <b>MINT GREEN M,2C</b>     |  | Q564    | 298.0  | 13.5  | 1.37  | 00    | 523.4  | 30.8  | 3.00  |
| CN2000 PAGE 60             |  | Q110    | 316.4  | 18.4  | 1.86  | 777   | 574.8  | 51.4  | 5.00  |
|                            |  | Q195    | 382.1  | 65.7  | 6.65  | 732   | 632.7  | 57.9  | 5.64  |
|                            |  | Q811M   | 530.3  | 148.2 | 15.00 | 101   | 906.2  | 273.5 | 26.62 |
|                            |  | Q065    | 757.6  | 227.3 | 23.00 | 888DC | 927.1  | 20.9  | 2.03  |
|                            |  | Q811J   | 988.1  | 230.5 | 23.33 | 888DF | 1027.3 | 100.2 | 9.75  |
|                            |  |         | 0.0    | 0.0   | 0.00  |       |        |       |       |
| 2003/04/28                 |  |         |        |       |       |       |        |       |       |

| SUZUKI         | ABP   | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|----------------|-------|-------|-------|-------|-------|--------|-------|-------|
| ZK1(1)         | Q811P | 652.9 | 652.9 | 67.25 | 666   | 675.2  | 675.2 | 65.70 |
| Lavender M.2c  | Q564  | 657.8 | 4.9   | 0.50  | 400   | 682.9  | 7.7   | 0.75  |
| CN2000 PAGE 61 | Q231  | 664.5 | 6.7   | 0.69  | 00    | 695.0  | 12.1  | 1.18  |
|                | Q766  | 674.1 | 9.6   | 0.99  | 579   | 712.8  | 17.8  | 1.73  |
|                | Q110  | 684.9 | 10.8  | 1.11  | 954   | 735.1  | 22.3  | 2.17  |
|                | Q326  | 699.6 | 14.7  | 1.51  | 333P  | 858.9  | 123.8 | 12.05 |
|                | Q195  | 747.5 | 47.9  | 4.93  | 888CC | 1027.7 | 168.8 | 16.43 |
|                | Q065  | 970.8 | 223.3 | 23.00 |       | 0.0    | 0.0   | 0.00  |
|                |       | 0.0   | 0.0   | 0.00  |       |        |       |       |

2004/06/09

| SUZUKI        | ABP   | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|---------------|-------|-------|-------|-------|-------|--------|-------|-------|
| ZK1(2)        | Q811P | 347.0 | 347.0 | 35.54 | 666   | 637.6  | 637.6 | 62.22 |
| Lavender M.2c | Q140  | 353.0 | 6.0   | 0.61  | 954   | 645.4  | 7.8   | 0.76  |
| CN2000 PAGE   | Q726  | 359.8 | 6.8   | 0.70  | 357   | 654.9  | 9.5   | 0.93  |
|               | Q235  | 369.3 | 9.5   | 0.97  | 00    | 671.1  | 16.2  | 1.58  |
|               | Q110  | 383.0 | 13.7  | 1.40  | 400   | 693.0  | 21.9  | 2.14  |
|               | Q190  | 468.6 | 85.6  | 8.77  | 777   | 865.4  | 172.4 | 16.82 |
|               | Q065  | 693.2 | 224.6 | 23.01 | 888DC | 877.1  | 11.7  | 1.14  |
|               | Q911M | 976.3 | 283.1 | 29.00 | 888CC | 1024.8 | 147.7 | 14.41 |
|               |       | 0.0   | 0.0   | 0.00  |       |        |       |       |

2006/11/29

| SUZUKI               | ABP   | 積算    | 单品    | %     | 積算  | 单品  | %    |
|----------------------|-------|-------|-------|-------|-----|-----|------|
| ZS6(1)               | P21V  | 18.1  | 18.1  | 1.88  | 0.0 | 0.0 | 0.00 |
| Maziora Medium .M.2c | Q070  | 258.0 | 239.9 | 24.88 | 0.0 | 0.0 | 0.00 |
| CN2000 PAGE          | Q811J | 584.8 | 326.8 | 33.89 | 0.0 | 0.0 | 0.00 |
|                      | Q726  | 588.4 | 3.6   | 0.37  | 0.0 | 0.0 | 0.00 |
|                      | Q231  | 590.6 | 2.2   | 0.23  | 0.0 | 0.0 | 0.00 |
|                      | Q673  | 607.8 | 17.2  | 1.78  | 0.0 | 0.0 | 0.00 |
|                      | Q160  | 690.8 | 83.0  | 8.61  | 0.0 | 0.0 | 0.00 |
|                      | Q190  | 742.4 | 51.6  | 5.35  | 0.0 | 0.0 | 0.00 |
|                      | Q065  | 964.2 | 221.8 | 23.00 |     |     |      |

2007/02/19

| SUZUKI         | ABP   | 積算    | 单品    | %     | AWMM  | 積算     | 单品    | %     |
|----------------|-------|-------|-------|-------|-------|--------|-------|-------|
| ZU5(1)         | Q065  | 226.5 | 226.5 | 23.00 | 400   | 615.9  | 615.9 | 60.28 |
| DARK GRAY M.2C | Q766  | 253.7 | 27.2  | 2.76  | 971   | 621.0  | 5.1   | 0.50  |
| CN2000 PAGE 62 | Q652  | 285.5 | 31.8  | 3.23  | 342   | 649.1  | 28.1  | 2.75  |
|                | Q190  | 364.3 | 78.8  | 8.00  | 332BA | 696.7  | 47.6  | 4.66  |
|                | Q198  | 468.2 | 103.9 | 10.55 | 334WA | 776.7  | 80.0  | 7.83  |
|                | Q964F | 576.1 | 107.9 | 10.96 | 777   | 1021.7 | 245.0 | 23.98 |
|                | Q914C | 765.7 | 189.6 | 19.25 |       | 0.0    | 0.0   | 0.00  |
|                | Q140  | 984.9 | 219.2 | 22.26 |       | 0.0    | 0.0   | 0.00  |
|                |       | 0.0   | 0.0   | 0.00  |       |        |       |       |

2003/07/17

| SUZUKI              | ABP   | 積算    | 单品    | %     | 積算  | 单品  | %    |
|---------------------|-------|-------|-------|-------|-----|-----|------|
| ZY1(1)              | Q811J | 439.3 | 439.3 | 44.58 | 0.0 | 0.0 | 0.00 |
| Breezing Green M.2c | Q673  | 443.3 | 4.0   | 0.41  | 0.0 | 0.0 | 0.00 |
| CN2000 PAGE         | Q564  | 447.9 | 4.6   | 0.47  | 0.0 | 0.0 | 0.00 |
|                     | Q452  | 475.1 | 27.2  | 2.76  | 0.0 | 0.0 | 0.00 |
|                     | Q195  | 577.2 | 102.1 | 10.36 | 0.0 | 0.0 | 0.00 |
|                     | Q811M | 758.7 | 181.5 | 18.42 | 0.0 | 0.0 | 0.00 |
|                     | Q065  | 985.4 | 226.7 | 23.01 | 0.0 | 0.0 | 0.00 |
|                     |       | 0.0   | 0.0   | 0.00  | 0.0 | 0.0 | 0.00 |
|                     |       | 0.0   | 0.0   | 0.00  |     |     |      |

2005/04/26